



May Business Meeting - Wednesday, 9 May 2007

- **Networking 5:30, Dinner 6:30, Speaker 7:15**
- **Location: Stoney Creek, John Deere Room**
- **Cost: Member - \$25, Non Member - \$35**
- **Register On-Line: <http://www.ismqc.org/>**

Jessica Mahre, Vice President of Operations, AT Kearney

“Effective Strategies for E-Sourcing”

Have you wondered if your organization has been applying leading practices and tools to help drive results in your sourcing projects? If you have, don't miss this opportunity to hear one of the worlds leading consultants in supply chain management share what they know are “Effective Strategies for E-Sourcing”. This evening's speaker will focus on the following:

- **The role of E-Sourcing tools and process**
- **Usage of E-Sourcing in the market place**
- **Key tactics in E-Sourcing**

Jessica Mahre has spent over 14 years of industry and consulting experience with international corporate clients in Information Technology Services, Automotive, Chemical, Retailer, Banking, Telecommunications, Insurance, State Government, and Consumer Products. Areas of expertise include: Low Cost Country Sourcing, Strategic Sourcing, IT Outsourcing, e-RFP and e-Auction, Procurement Transformation and a number of others.

Prior to working for AT Kearney, Jessica was the Director of Global Procurement for Carlson Wagonlit Travel and Purchasing Manager for GE Capital, ITS.

Reservations will be accepted through Friday, 4 May.

All cancellations must be received 24 hours prior to event to avoid charges.

Note from the President

Even though the weather made it a bit challenging traveling in the mid west the day of our April meeting, we were very pleased that Mahadeva (Matt) Mani from Booz, Allen, Hamilton was able to make it in from Detroit. Matt painted a very compelling story on what is happening with off-shoring in businesses today. Although the specific functions being vary a bit by industry, the trend is clear that the globalization of white-collar work is on the move ...and the rate at which companies in all regions of the world are leveraging low cost country opportunities is increasing. Thanks again Matt for making the journey to the Quad Cities and

sharing the ongoing results of the joint Duke / Booz, Allen, Hamilton Offshoring Research Network.

We have a great set of speakers lined up for our business meetings again next year. So reserve your calendars now for our 2007-2008 year!!!

Date	Speaker	Company
Wednesday , 5 Sep 07	Bill Norton	VP Supply Management, John Deere
Wednesday, 10 Oct 07	TBD	Hewlett Packard
Wednesday, 14 Nov 07	Stan Askren	Chairman & CEO, HNI Corporation
Wednesday, 12 Dec 07	Jim Victor	Sr. VP Investments, Smith Barney
Wednesday, 09 Jan 08	Helena Long	Management Consultant, Leading Change
Tuesday, 12 Feb 08 (<u>lunch</u>)	Dr. Russ Morey	Morey and Associates
Wednesday, 12 Mar 08	Earnst Gabbard	Sr. Director, Sourcing, Allegheny Technologies
Thursday, 13 Mar 08 (<u>all day</u>)	Earnst Gabbard	Sr. Director, Sourcing, Allegheny Technologies
Tuesday, 08 Apr 08	TBD	TBD
Wednesday, 14 May 08	TBD	TBD

As a reminder, you can register for events on-line: <http://www.ismqc.org/> Click on the calendar for up-coming events, select an upcoming event, select register on-line. Click in the box of the event you plan to attend and print the page for your records. You can select more than one if you wish. Remember to notify Amber Linley (LinleyAmberD@JohnDeere.com) 24 hours in advance if you need to cancel your registration to avoid charges.

Respectfully,

Ray Lybarger

President, NAPM - Quad Cities, Inc.

Visit our new website: <http://www.ismqc.org/>