



December Business Meeting - Wednesday, 13 December 2006

- **Networking 5:30, Dinner 6:30, Speaker 7:15**
- **Location: Stoney Creek, John Deere Room**
- **Cost: Member - \$25, Non Member - \$35**
- **Registration: Amber Linley** (LinleyAmberD@JohnDeere.com) **cc Ray Lybarger** (LybargerRamondV@JohnDeere.com)

Jim Victor

Senior Vice President, Smith Barney

Presents: An Economic Outlook for 2007

The evening's guest speaker will be the well-known KWQC-TV6 Financial Commentator, Jim Victor. Jim is always one of the most popular speakers of the year, sharing his insights on local businesses as well as his perspectives on the overall economy. Jim is known for his candid, realistic views presented in his own unique style. If you've seen Jim on KWQC-TV6 or read his weekly column "Focus on the Fifteen" in the Quad City Times, you know about his entertaining, yet "no nonsense" style.

Jim Victor is Senior Vice President and a financial advisor with Smith Barney. He has been a stock broker and advisor for 32 years. Smith Barney is owned by Citigroup.

Jim is a native Iowan, from the Cedar Rapids area, and holds a B.S. in Industrial Administration from Iowa State University.

He is a member of Smith Barney's Director's Council, a small group of senior brokers selected for their performance. He has the distinction of being a full time portfolio manager on a number of accounts, a rare position among brokers. In addition, he is an active investor for his own account. He has spoken, at the firm's request, to managerial conferences on various topics.

If you haven't had the pleasure of listening to Jim speak, this is your opportunity, we guarantee it will be worth your time.

Reservations will be accepted through Friday, 8 December.
All cancellations must be received 24 hours prior to event to avoid charges.

Note from the president:

I would like to thank Mr. Andrew Hansen sharing his leading edge thoughts about becoming your "Suppliers Customer of Choice". Judging by the record attendance at our November meeting, Andy is right ..."Businesses do not compete,

value chains do. So, in order to become more competitive, supply management has to work with suppliers to create and capture more value.”

In January, Tom Walsh and Jay Zmrhal from Accenture will be presenting “Procurement for High Performance” at our January meeting. Accenture is not only a leading consultant but on of the largest companies providing Supply Chain Management services.

In February we will be offering a full day seminar with Tim Underhill, author and supply chain consultant on “Strategic Sourcing, Supplier Relationship Management and Reducing Total Cost”. Tim is the only consultant I know of that has developed and helped companies implement a working model for Total cost.

We went live with our new web site!!! Under the calendar you will be able to find all of the programs available to you from ISM and NAPM-Quad Cities. Check it out at <http://www.ismqc.org/> and add it to your Favorites!!!

As a reminder: The renewal deadline for annual NAPM-QC and Institute for Supply Management (ISM) membership is January 1st, 2007. Renew TODAY!

2006-2007 Business Meetings (Mark Your Calendars)

14 Sep 06	Dalip Raheja, Mpower Group	Leveraging Supplier Relationships
11 Oct 06	John Byrne, St Ambrose	Leadership / Motivation
08 Nov 06	Andy Hansen, Deere C&F	Becoming Your Suppliers' Customer of Choice
13 Dec 06	Jim Victor, Smith Barney	Economic Outlook
10 Jan 06	Tom Walsch, Accenture Jay Zmrhal, Accenture	Procurement for High Performance
07 Feb 06	Tim Underhill	Trends in Purchasing
08 Feb 06	Tim Underhill (all day)	Supply Chain Mgmt / Reducing <u>Total</u> Cost
14 Mar 06	Open	Logistics
11 Apr 06	Jeff Russell, Duke Univ.	Off-Shore Sourcing Study
09 May 06	Jessica Mahre, AT Kearney	Effective Strategies for E-Sourcing and E-Procurement

Respectfully,

Ray Lybarger

President, NAPM - Quad Cities, Inc.